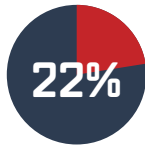


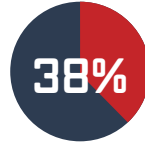
# Evolve IP Increases Close Rate by **153%** with Super9 Graduates



New Business Close Rate\*



Overall Close Rate\*



\* Compared to 15% National Avg.

## The Power of Super9

Intelisys crafted the Super9 program to empower Sales Partners to maximize their cloud MRR. Through their regular sponsorship of the program, Evolve IP has made a lasting impact in the Super9 community. Following a year of successful Super9 education, these graduates are now closing four out of ten deals with Evolve IP's solutions.



### Results

In just one year and across five Super9 events, Evolve IP saw a 46% increase in closed new business generated by Super9 graduates, as compared to their national average, ultimately resulting in net new monthly recurring revenue of \$238k.

## The Sales Cycle



## Total MRR Generated by Super9 Graduates Including New Business & Existing Customers

